

Message Text

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DRAFTED BY XMB:GERALD SOLOMON

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FM SECSTATE WASHDC

TO AMCONSUL SYDNEY

AMCONSUL MELBOURNE

INFO AMEMBASSY CANBERRA

UNCLAS STATE 059176

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: EXIMBANK TEAM VISIT TO MELBOURNE AND SYDNEY

1. EXIMBANK TEAM OF HOWARD S. TURK, ECONOMIST, GERALD D. SOLOMON, LOAN OFFICER, ASIA DIVISION, AND HENRY A. DUDLEY, JR., LOAN OFFICER, COOPERATIVE FINANCING FACILITY (CFF) DIVISION, TO MAKE BUSINESS CALLS IN MELBOURNE MARCH 29. TURK AND SOLOMON WILL MAKE CALLS IN SYDNEY ON MARCH 30 AND 31, AND DUDLEY WILL MAKE CALLS IN SYDNEY MARCH 30, 31, AND APRIL 1.

2. PURPOSE OF VISIT IS TO CONSULT WITH GOVERNMENT OFFICIALS AND BUSINESSMEN, DISCUSS NEW BUSINESS OPPORTUNITIES, REVIEW EXIMBANK PROJECTS, AND MEET WITH CFF BANK OFFICIALS.

3. TURK AND SOLOMON ARRIVING MELBOURNE 1240 HOURS MARCH 28 ON ANSETT 17. DEPART FOR SYDNEY 1800 HOURS MARCH 30 ON ANSETT 30. -448;3 8, 6, \$36 1910 HOURS. DEPART SYDNEY 1745 HOURS MARCH 31 ON TRANS-AUSTRALIA AIRLINES 418. ARRIVE BRISBANE 1800 HOURS. DEPART BRISBANE AT 0900 HOURS APRIL 1 ON AIR NIUGINI 2. ARRIVE PORT MORESBY 1140 HOURS. DEPART PORT MORESBY 1415 HOURS
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APRIL 2 ON QANTAS 26. ARRIVE SYDNEY 1905 HOURS. DEPART SYDNEY

1500 HOURS APRIL 4 ON MALAYSIAN AIRLINE SYSTEM 894. ARRIVE KUALA LUMPUR 2105 HOURS.

4. DUDLEY ARRIVING MELBOURNE 1240 HOURS MARCH 28 ON ANSETT 17. DEPART FOR SYDNEY 1800 HOURS MARCH 29 ON ANSETT 30. ARRIVE IN SYDNEY 1910 HOURS. DEPART SYDNEY 1600 HOURS APRIL 2 ON PAN AM 812 FOR HONOLULU.

5. REQUEST AMCONSUL MELBOURNE TO MAKE HOTEL RESERVATIONS AT THE SHERATON HOTEL, AT EMBASSY DISCOUNT, FOR THREE SINGLES FOR NIGHT OF MARCH 28. REQUEST AMCONSUL SYDNEY TO MAKE HOTEL RESERVATIONS AT THE HYATT KINGSGATE, AT EMBASSY DISCOUNT, FOR THREE SINGLES FOR NIGHTS OF MARCH 29 AND 30; ONE SINGLE FOR NIGHTS OF MARCH 31 AND APRIL 1 FOR DUDLEY; AND TWO SINGLES FOR NIGHTS OF APRIL 2 AND 3 FOR TURK AND SOLOMON. PLEASE ADVISE EXIMBANK OF CONFIRMED RESERVATIONS.

6. REQUEST AMCONSULS MAKE APPOINTMENTS FOR TEAM. TURK/SOLOMON INTERESTED PRIMARILY IN COUNTRY CONDITIONS, NEW DIRECT LENDING BUSINESS, AND EXIMBANK PROJECTS. DUDLEY PRIMARILY INTERESTED IN DISCUSSIONS WITH CFF BANKS AND POTENTIAL CFF BANKS. MAXIMUM OF 1 TO 1-1/2 HOUR SHOULD BE SUFFICIENT FOR MOST APPOINTMENTS. PLEASE LEAVE SOME TIME FOR EXIMBANK- DIRECTED CALLS. KISSINGER

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